

Shaily Engineering Plastics Ltd

Recommendation	BUY
CMP	Rs. 520
Target Price	Rs. 640
Sector	Plastic Products

Stock Details	
BSE Code	501423
NSE Code	-
Bloomberg Code	SHEP IN EQUITY
Market Cap (Rs cr)	432.77
Free Float (%)	46%
52- wk HI/Lo (Rs)	704 / 350
Avg Volume BSE (Quarterly)	6200
Face Value (Rs)	10
Dividend (FY 16)	40%
Shares o/s (Cr)	0.83

Relative Performance (%)	1Mth	3Mth	1Yr
SEPL	(8.67)	(11.60)	29.93
Sensex	1.60	10.41	(1.27)



Shareholding Pattern		June 16
Promoters Holding		54.09 %
Institutional (Incl. FII)		5.57 %
Corporate Bodies		2.83 %
Public & others		37.51 %

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Year	Net Sales	Growth %	EBITDA	Margin %	Adj PAT	Margin %	Adj EPS	PE (x)	EV/EBITDA (x)	ROE %
FY15 A	179.7	19.2%	26.5	14.7%	13.0	7.2%	16	34	19	16.6%
FY16 A	225.5	25.5%	39.0	17.3%	15.5	6.9%	19	28	13	17.3%
FY17 E	272.7	20.9%	50.1	18.4%	18.9	6.9%	23	23	10	18.3%
FY18 E	338.7	24.2%	65.4	19.3%	26.8	7.9%	32	16	8	21.7%

A Blend Of Business Model Uniqueness & Superior Performance Capabilities

Company Background

Shaily Engineering Plastics Limited (SEPL) commenced its business in 1987. It manufactures high precision injection molded plastic components, assemblies, moulds & dies to cater to the requirements of Original Equipment Manufacturers, apart from providing value added services in connection with plastic packaging.

Investment Rationale

Specialized & Innovative Polymer Processing Proficiency

SEPL executes orders within & outside India for supply of exclusive, unconventional, & customized polymer processed plastics with a disparate range of uses in a multitude of fields. 2/3rd of SEPL's product offerings comprise of technical, engineered, & high end plastics. The company's clientele includes entities such as Honeywell, Wockhardt, Sanofi, MWV, Pepsi, P&G, ABB, HUL, & Corvi, among others.

Immense Potential In The Pharma Devices & Packaging Space

SEPL, amongst the 8 global manufacturers of insulin pens, has ramped up its pen manufacturing capacities to meet higher demand for diabetes management products globally. It holds an exclusive license to manufacture child resistant caps & closures in India. Some of India's biggest medicine manufacturers rely on SEPL's made-to-specification plastic packaging solutions, particularly for exports to highly monitored markets abroad.

A Global Furniture Giant, SEPL's Biggest Client, To Invest In India

An international furniture company (IFC) contributes around 50% to SEPL's revenues every year. Recently, it became the 1st major single brand retailer approved by the FDI to set up retail operations in India. As the IFC's sourcing of plastics increases, SEPL, the 3rd largest priority supplier of finished products to the IFC, stands a good chance to benefit from such favourable developments.

Valuation & Recommendation

SEPL's sales, which grew at a CAGR of 22% from FY13 to FY16, are expected to report a healthy growth at the rate of 21% & 24% for FY17E & FY18E respectively. The company is likely to report an EPS of Rs 23 & Rs 32 in FY17E & FY18E respectively. We foresee an improvement in ROE from 17% in FY16 to 21% by the end of FY18E due to higher PAT growth. At CMP of Rs 520, SEPL is trading at a PE of 23x/16x based on FY17E/FY18E earnings respectively. **We initiate coverage with a BUY rating on SEPL with a target price of Rs. 640 (after considering a PE Multiple of 20 as per FY18E earnings), implying an upside of 23% from current levels.**

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INVESTMENT RATIONALE

Specialized & Innovative Polymer Processing Proficiency

Overview

SEPL's extensive experience & knowledge in processing diverse, difficult, & exotic polymers at temperatures as high as 400 degree celsius, enables it to specify types and grades of resin for individual components manufactured for its different segments. Availability of advanced technical know-how successfully positions SEPL to deliver value added plastic products to some of the most renowned companies worldwide, besides suggesting, initiating, & effecting critical changes in their business process methodologies & outlook. SEPL's long term strategic roadmap is to explore opportunities through organic growth, which entails a combination of increased output, customer base expansion, & new product launches. SEPL possesses the prowess to handle manufacturing of plastic products from conceptual development to final commercialization through in-depth testing in accordance with internationally accepted specifications.

A Snapshot Of Noteworthy Product/Process Solutions Offered By SEPL To Its Functionally Heterogenous Clients

Business Process Reengineering For Honeywell

Honeywell (HW), an American multinational conglomerate, manufactures engine boosting turbochargers for passenger cars and commercial vehicles. HW substituted metallic rods, which are commonly used in turbochargers, by SEPL's single component injection molded plastic rods. SEPL became HW's only global plastic rod supplier to achieve this conversion by using Poly Ether Ether Ketone, a high performance polymer. HW achieved a productivity increase of 300 times while simultaneously reducing its manufacturing costs by 40%.

Diabetes Product Manufacturing For Wockhardt & Sanofi

- a. In 2005-06, SEPL successfully designed plastic insulin pens for Wockhardt in collaboration with IDC, a UK based company. The design was patented & transferred to Wockhardt on project completion.
- b. In 2012, SEPL started manufacturing Insulin pens for Sanofi.

Process Structuring & Management For MWV

SEPL managed facility construction & setup, & commercial production processes of MWV, an international pharma packaging company, for 'Project Shellpack'. As on Dec 2013, approx 250 million units of Shellpack were shipped by SEPL with zero defects vs 75 million units in 2011.

Manufacturing Of Innovative Tamper Evident Plastic Caps For Pepsico

SEPL designed caps with a plastic strip for sealing for Pepsi's Aquafina plastic water bottles, which have now been adopted by the FMCG giant for global packaging.

Packaging Designs For Proctor & Gamble

In Q3 FY16, SEPL entered into an agreement with Gillette, a subsidiary of Proctor & Gamble, to design & supply plastic components for disposable razors. In the past, 'Vicks' container designs were modified by SEPL to prevent leakages in extreme climatic conditions.

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Tie-up With ABB

ABB is a robotics, power, & automation technology multinational company. SEPL commercialized all low voltage electrical switchgear products of ABB in India.

Lakme Cases For HUL

SEPL has been actively involved in designing & manufacturing packaging cases for Hindustan Unilever's 'Lakme' products over the years.

Import Substitution For CORVI

CORVI, a LED manufacturer, used to previously import LED casings from China. In Q4 FY16, SEPL started manufacturing and supplying them to CORVI, thus simplifying their packing material procurement processes substantially.

SEPL's Peculiar Product Offerings & Clientele Across Different Business Segments

Segment	Plastic Products Manufactured	Major Clients
Home Furnishing	Kitchen products	An International Furniture Company
Healthcare/Pharma	Medical devices, packaging products	Wockhardt, Sanofi, Sun Pharma, Zydus Cadila Clearspec, Dr Reddys, GE Healthcare, Lupin, MWV
Automotive	Components connected with engine functioning, traffic, braking & safety	Honeywell, Amvian, FAG, GE Lighting, Turbo Energy
FMCG	High value decoration & assembly components	MWV-Calmar, P&G, Unilever
Electric Switchgears	Switches which are used extensively in electrical devices & circuits	ABB, Larsen & Tubro, Lucy, Schneider, Siemens
Electronic Appliances	Power & lighting tools, refrigerator control panel, knobs	Electrolux, GE, MABE
Industrial Engineering	Durable & sturdy plastic components which require highly processed polymers	Emerson, IHC, KPT, Phoenix Mecano, Photoquip

Source – Company, Nirmal Bang Research

Strategic Plan For The Coming Years

In addition to home furnishings, SEPL's accentuation is greater on its automotive & FMCG divisions since these have been rapidly outperforming the other segments in terms of profitability & growth in recent times. Going forward, the company's operational performance will be considerably influenced by the steps undertaken by it in terms of resource allocation towards margin accretive & high return on investment businesses such as these. Since the past few years, SEPL is in the process of gradually exiting from 95% of its low margin commodity plastic businesses viz. industrial engineering, consumer durables, & electronics.

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Focus On Healthcare/Pharma Segment

Overview

SEPL's product offerings in this segment include the following :-

- a. Medical devices such as :-
 - Insulin Pens
 - Speculums
 - Auto & Pen Injectors
 - Asthma Inhalers
- b. Plastic-made healthcare packaging goods.

Tailwinds Pertaining To SEPL's Headway In This Segment

- a. Child Resistant Closure Caps (CRCs) & Bottles
 - Global Closure Systems (GCS), a French company, manufactures closures for beverage containers and other purposes. Currently, patents for CRCs are registered in its name. SEPL entered into an agreement with GCS to secure an exclusive licensee for CRCs in the Indian market in order to offer closure solutions to India's pharma companies.
 - CRCs, used commonly by such companies for medical packaging prior to international shipments, had to be imported frequently owing to domestic unavailability. SEPL set up a clean room facility with a capital expenditure of Rs 30 crores to meet the growing demand for these caps & bottles.
 - Indian medical companies are subject to meticulous inspections of their products & facilities (its own & that of its suppliers too) prior to export initiation to developed markets such as the United States.
 - In recent times, 2 of SEPL's pharma clients were accorded confirmations for supply, whereas, in case of some other clients, pre-validation processes of caps & bottles is presently underway at the international regulators' end, which, once granted in FY17, will enable them to commercialize & export their products by making use of SEPL's packaging designs, thus paving the way for accrual of additional revenues to SEPL. Achievement of full capacity utilizations at SEPL's CRC & bottles manufacturing plant by FY18 will play a pivotal role in scaling up the company's volumes to manage supplemental requisitions of its clients in minimal time, while simultaneously strengthening its position in its pharma arm.
- b. Restricted Competition

There are few competitors in the medicative packaging space due to high compliance costs & intolerance towards the minutest of errors. This gives SEPL some leeway to price products with an endeavour to improve & target profit growth rather than worrying about competitive pricing.
- c. Industry Growth

Indian pharma industry, the 2nd largest exporter of generic drugs in the world, has been growing steadily at the domestic level as well. There is a valuable chance for SEPL to proactively capitalize on this boon by developing cost effective & innovative packaging solutions for its pharma clients.

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An International Furniture Company's (IFC's) Indian Presence & Growth Plans

About The IFC

This company is engaged in the business of designing and selling ready-to-assemble furniture (beds, desks, & chairs), appliances, and home accessories across the globe. Kitchen based plastic products are their forte. It is the world's largest furniture retailer. It sources about €1.2 billion worth of plastic globally. As on March 2016, 381 stores in 47 countries are owned & operated under its brand name. More than 680 million customers visit the company's stores every year.

SEPL's Association With The IFC

SEPL's partnership with the IFC began in 2004. Currently, SEPL manages the entire supply chain of products from its factory in Rania, Gujarat to the IFC's stores worldwide, apart from handling fixed component assembly & testing for the company's home furnishing goods such as boxes, cleaning brushes, components for stools & tables, & food jar lids.

IFC's Plans To Invest In India

In FY17, the IFC will open its first set of stores in Mumbai & Hyderabad. It plans to open 3 more stores in Uttar Pradesh (at Lucknow, Agra, & Noida) with an investment of Rs 500 crores each, besides aiming to invest Rs 10,500 crores in 25 stores in Tier 2 & 3 Indian cities by FY 2020.

Prospective Benefits For SEPL

- In India, demand for home furnishing products is high & inelastic. As the IFC's pursuit to commence its commercial activities in the Indian space gains momentum & traction, SEPL is likely to be a key beneficiary of the investments made by the IFC.
- SEPL is one of the most trusted suppliers of polymer processed plastic products over the years to the IFC. With global expansion on the latter's long term agenda gaining impetus in the coming years, its procurement of finished products will be higher, & therefore, this is an imperative chance for SEPL to bolster its revenues.

Other Factors Favourable To SEPL's Profitability Prospects In The Coming Years From The Company's Perspective

- Approximately 70% of SEPL's business consists of exports to large companies in US & Europe. The company has a good understanding of variables & complexities affecting developed markets.
- Engineered plastics are not substantially affected by volatile changes in the prices of crude & polymer, thus reducing the company's exposure to unexpected market changes significantly.
- Since 70% of SEPL's exports are Rupee denominated, foreign exchange cash flow risks are fairly limited.
- Manufacturing of products is undertaken only after orders are received from clients, thereby keeping inventory storage costs & losses at bay.

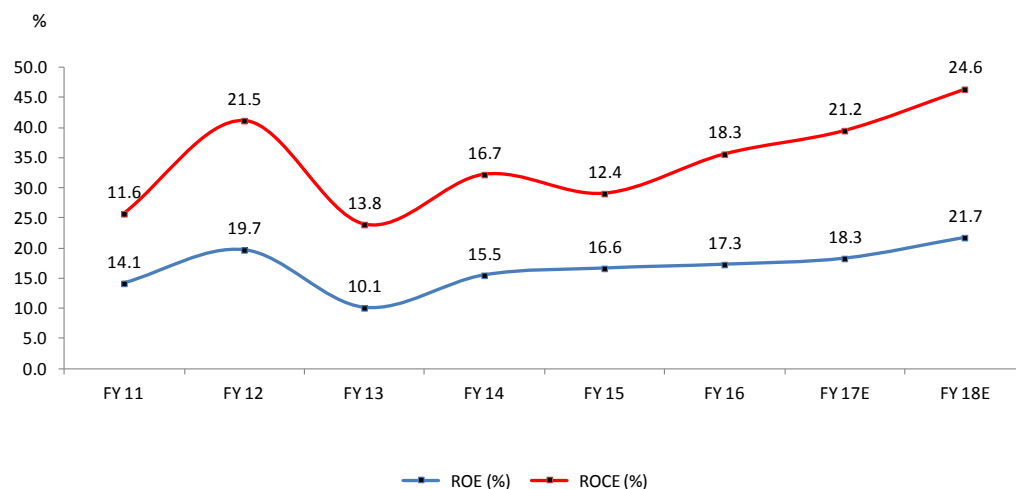
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From India's Plastic Industry Perspective

- Plastic industry in India is at a fairly nascent stage compared to larger economies such as the United States or China. Domestic per capita plastic consumption is 10 kgs versus 109 kgs in USA & 45 kgs in China. As India's middle income population continues to witness growth across all regions, a corresponding increase in consumption is expected.
- India's plastic processing capacity is likely to grow from 30 million metric tons per annum at present to 45 million metric tons per annum by 2020 as plastic products continue to replace their competing metallic counterparts such as steel & aluminium in a vast majority of industrial & commercial applications.
- India's plastic consumption is expected to grow on account of varied applications of plastic products across sectors such as FMCG, automotives, infrastructure, & agriculture. Auto ancillary & consumer goods, SEPL's prime growth drivers, will continue to witness a sizeable demand in years to come, prima facie induced by an average increase in per capita disposable income.

FINANCIAL PERFORMANCE

Exhibit 1 – Return On Capital Employed, Return On Equity



Source – Company, Nirmal Bang Research

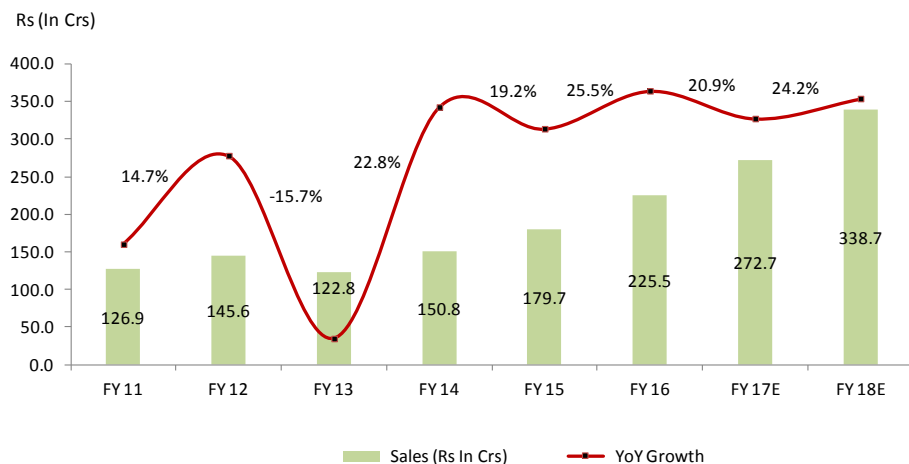
Du Pont Synopsis

Return On Equity	FY 11	FY 12	FY 13	FY 14	FY 15	FY 16	FY 17E	FY 18E
Adjusted Profit To Total Sales (%)	3.0%	4.4%	2.9%	4.4%	7.2%	6.9%	6.9%	7.9%
Sales To Total Assets (x)	1.19	1.46	1.14	1.05	0.93	1.18	1.25	1.34
Total Assets To Net Worth (x)	3.96	3.08	2.98	3.37	2.46	2.13	2.10	2.05
ROE	14.1%	19.7%	10.1%	15.5%	16.6%	17.3%	18.3%	21.7%

Return On Capital Employed	FY 11	FY 12	FY 13	FY 14	FY 15	FY 16	FY 17E	FY 18E
Sales To Capital Employed (x)	1.49	2.00	1.50	1.39	1.11	1.44	1.52	1.62
EBIT To Sales (%)	7.8%	10.8%	9.3%	12.0%	11.2%	12.7%	13.9%	15.2%
ROCE	11.6%	21.5%	13.8%	16.7%	12.4%	18.3%	21.2%	24.6%

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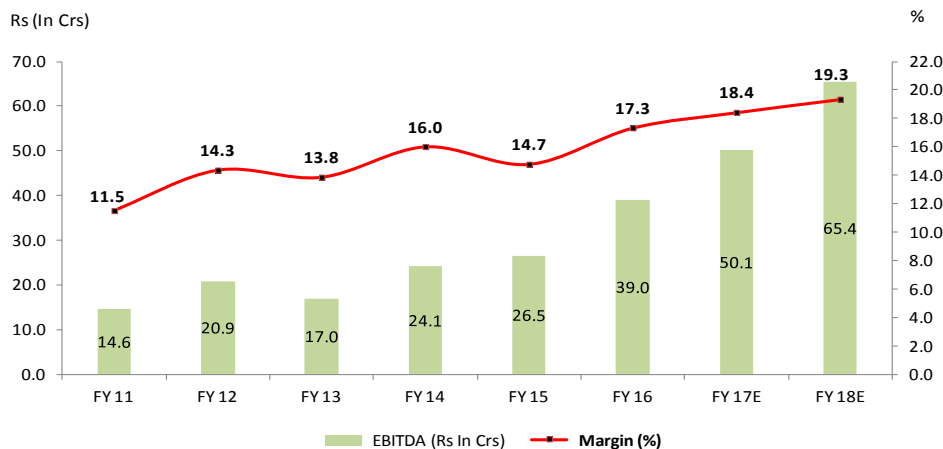
Exhibit 2 – Sales



Source – Company, Nirmal Bang Research

SEPL’s top line grew at a CAGR of 22% from FY13 to FY16. The unusual YoY decline in FY13 was because of consolidation of business operations & restructuring measures undertaken by the company to tackle issues causing a dent in profitability. Based on management guidance & points stated in the investment rationale, we reckon sales to grow at a CAGR of 22% by the end of FY18E from the current level of Rs 225.5 crores for the year ended 31st March 2016.

Exhibit 3 – EBITDA

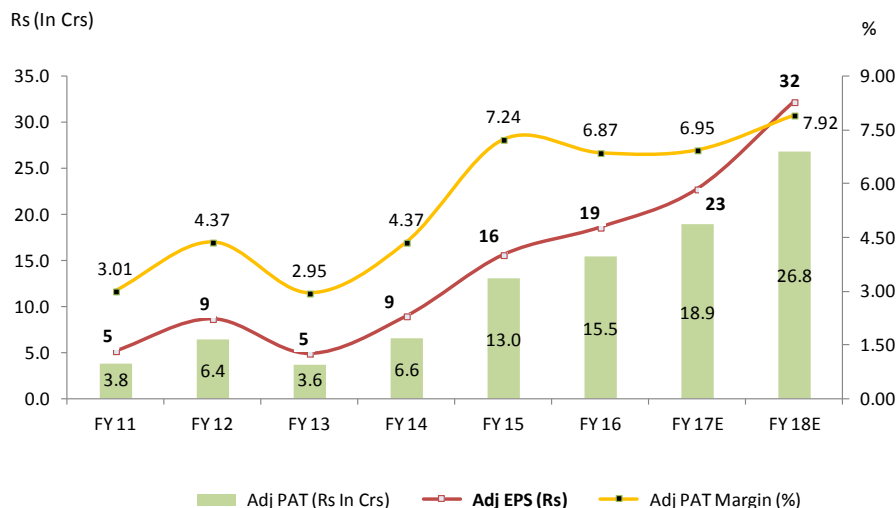


Source – Company, Nirmal Bang Research

Operational margins of SEPL have been steady over the years due to cost optimization as a consequence of labour efficiency, incremental capacity utilizations, & improved logistical distribution. In FY13, despite a 19% reduction in the EBITDA value (sales degrowth being the cause), the company maintained its margins at the same level as FY12. An average incremental growth of 100-200 bps in margins seems probable in FY17E & FY18E, whereas, in absolute terms, we anticipate operating profits to grow in the range of 18-20% YoY.

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Exhibit 4 – PAT & EPS



Source – Company, Nirmal Bang Research

SEPL’s profits have nearly doubled YoY in FY14 & FY15. There hasn’t been a significant degree of fluctuation w.r.t financing & depreciation costs for the period FY11 to FY15. Introduction of changes in the business strategy by laying greater emphasis on higher margin segments, reduction of funds locked in the company’s working capital cycle & upgradation of technical & ultra high performance polymer processing plants resulted in an upswing at the bottom line. PAT margins are expected to improve by 50-100 bps by FY18, thus stimulating a 30% CAGR increase in EPS during the period.

Highlights Of The Q1 FY17 Result & Management Concall

SEPL’s Q1 FY17 operating income, which stood at 59 crs, recorded a comparatively modest 9% rise qoq & yoy. Volume growth in terms of volume processing was 17% qoq & 41% yoy. EBITDA margin for the quarter remained unchanged qoq at 17% & grew by 100 bps as against the 16% margin in Q1 FY16. Q1 FY17 PAT margins declined by 200 bps qoq due to a relatively higher quarterly tax rate, & by 70 bps on a yoy basis, higher depreciation costs being the prime cause. SEPL aims to invest Rs 100 crore on capex over the next 2 to 3 years with the objective of achieving target revenues of \$100 mn by FY20. Nonetheless, we remain bullish on SEPL’s performance prospects, particularly led by the medical packaging orders from India’s 12 pharma clients (excluding 2 clients approved by the US FDA recently), who are likely to obtain the requisite export regulatory approvals in the near future, eventually reducing their dependence on imports, & accordingly, saving 40% of their packaging costs. The Child Resistant Closure manufacturing facility is capable of achieving a capacity utilization of 90-95% by the end of FY17, thus ensuing a revenue generating capacity of upto Rs 55-60 crs.



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VALUATION & RECOMMENDATION

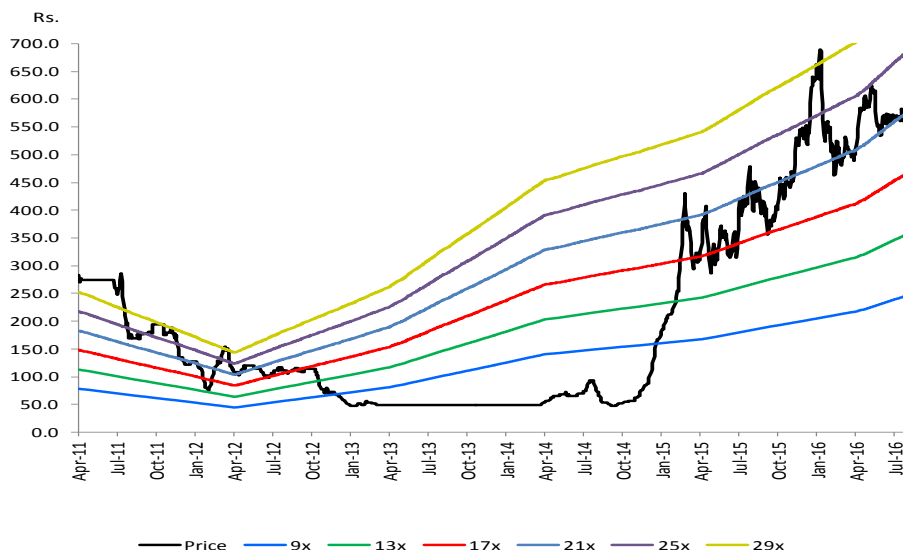
Overview

SEPL's sales, which grew at a CAGR of 22% from FY13 to FY16, are expected to report a healthy growth at the rate of 21% & 24% for FY17E & FY18E respectively. The company is likely to report an EPS of Rs 23 & Rs 32 in FY17E & FY18E respectively. We foresee an improvement in ROE from 17% in FY16 to 21% by the end of FY18E due to higher PAT growth.

Peer Comparison – FY 16 Result - An Abstract

Particulars (Rs Cr)	SEPL (Standalone)	Poly Medicare Ltd. (Consolidated)
Sales	225.54	412.26
EBITDA (Margin)	39.01 (17.3%)	85.78 (20.8%)
PAT (Margin)	15.49 (6.9%)	48.27 (11.7%)
EPS (Rs)	18.62	10.94
PE (x)	28.2	36.5
EV / EBITDA (x)	12.2	21

PE Band



Source – Company, Nirmal Bang Research

Recommendation

At CMP of Rs 520, SEPL is trading at a PE of 23x/16x based on FY17E/FY18E earnings respectively. **We initiate coverage with a BUY rating on SEPL with a target price of Rs. 640 (after considering a PE Multiple of 20 as per FY18E earnings), implying an upside of 23% from current levels.**

Shaily Engineering Plastics Ltd

RISKS / CONCERNS

- a. Volatility in prices of polymer, a key raw material for SEPL, may impact realizations of commodity plastics, which comprise of 1/3rd of the SEPL's product offerings.
- b. Since exports comprise of 65-70% of SEPL's turnover, any slowdown in the global economic/trade environment will impact the company directly.
- c. Unforeseen changes in consumer demand.
- d. SEPL's client concentration risk is high since nearly half of its turnover is dependent on the international furniture company (IFC). If the IFC chooses to secure contracts to purchase plastics from SEPL's competitors, the resulting shortfall in the order book may affect SEPL's core revenue growth adversely.
- e. A plethora of statutory norms in foreign markets may cause impediments for SEPL's Indian pharma clients to commence the export of their medical products internationally, consequently resulting in delayed orders or rejections in the packaging realm.

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FINANCIALS

Profit & Loss (Rs. Cr)	FY15A	FY16A	FY17E	FY18E
Net Sales	179.7	225.5	272.7	338.7
YoY Change	19.2%	25.5%	20.9%	24.2%
EBITDA	26.5	39.0	50.1	65.4
YoY Change	10.0%	47.3%	28.5%	30.5%
EBITDA Margin	14.7%	17.3%	18.4%	19.3%
Depn & Amort	6.4	10.3	12.1	13.9
EBIT	20.1	28.8	38.0	51.5
YoY Change	10.7%	43.3%	32.1%	35.5%
EBIT Margin	11.2%	12.7%	13.9%	15.2%
Interest	6.7	10.1	11.3	12.9
Other Income	1.6	2.8	2.0	2.0
Excep / Extraord Items	0.0	0.0	0.0	0.0
Tax	1.9	5.9	9.8	13.8
Adj PAT	13.0	15.5	18.9	26.8
Adj PAT Margin	7.2%	6.9%	6.9%	7.9%
O/S Shares (Cr)	0.83	0.83	0.83	0.83

Quarterly Profit & Loss (Rs. Cr)	Sep 15	Dec 15	Mar 16	Jun 16
Revenue	61.7	55.2	54.2	59.2
EBITDA	11.0	10.1	9.2	10.1
Dep & Amortiz	2.2	2.5	3.6	3.1
EBIT	8.8	7.6	5.6	7.0
Interest	3.2	2.0	3.0	2.1
Other Inc.	0.8	0.2	1.7	0.1
Excep / Extraord Items	0.0	0.0	0.0	0.0
PBT	6.4	5.7	4.3	5.0
Tax	2.3	1.9	0.2	1.7
Adj PAT	4.1	3.9	4.1	3.2
Adj EPS (Rs)	5.0	4.6	4.9	3.9

Performance Ratios	FY15A	FY16A	FY17E	FY18E
ROE (%)	16.6%	17.3%	18.3%	21.7%
ROCE (%)	12.4%	18.3%	21.2%	24.6%
Debt / Equity (x)	1.1	0.7	0.7	0.7
Interest Coverage (x)	3.0	2.8	3.4	4.0

Working Capital & Liquidity Ratios	FY15A	FY16A	FY17E	FY18E
Stock Days	65	60	60	60
Debtor Days	76	58	65	65
Creditor Days	49	50	50	50
Operating Cycle Duration	92	68	75	75
Current Ratio	1.4	1.4	1.3	1.3

Valuation Ratios	FY15A	FY16A	FY17E	FY18E
Price Earnings (x)	33.6	28.2	23.1	16.3
Price / BV (x)	5.6	4.9	4.2	3.5
EV / Sales (x)	2.9	2.2	1.9	1.5
EV / EBITDA (x)	19.4	12.6	10.1	7.9
Mkt Cap / Sales (x)	2.4	1.9	1.6	1.3

Balance Sheet (Rs. Cr)	FY15A	FY16A	FY17E	FY18E
Share Capital	8.3	8.3	8.3	8.3
Reserves & Surplus	70.0	81.4	95.4	115.1
Net Worth	78.3	89.8	103.7	123.4
Net Deferred Tax Liab	5.0	6.3	6.3	6.3
Total Loans	83.3	67.2	75.3	85.7
Other Non-Curr Liab	2.0	1.2	1.2	1.2
Trade Payables	15.1	18.7	22.6	27.8
Provisions (ST & LT)	2.9	5.0	4.3	4.3
Other Curr Liab	5.9	2.9	4.3	4.3
Total Liabilities	192.5	191.1	217.7	252.9
Fixed Assets & Capital WIP	77.6	97.7	115.2	131.2
Other Assets (Curr & Non-Curr)	0.1	0.1	0.0	0.0
Investments (Curr & Non-Curr)	25.6	0.2	0.0	0.0
Cash & Bank	5.9	13.2	5.9	5.1
Inventories	20.1	22.5	27.1	33.3
Debtors	37.2	36.1	48.6	60.3
Loans & Advances (ST & LT)	25.9	21.3	21.0	23.0
Total Assets	192.5	191.1	217.7	252.9

Cash Flow (Rs. Cr)	FY15A	FY16A	FY17E	FY18E
Op CF Before WC Changes & Tax	26.5	39.0	50.1	65.4
Change in WC	-20.2	5.2	-12.1	-14.8
Tax	1.9	5.9	9.8	13.8
CF from Operation	4.4	38.3	28.3	36.8
Capex	-38.0	-29.6	-30.4	-30.0
Change In Investments	-25.4	25.4	0.2	0.0
Other Income	1.6	2.8	2.0	2.0
CF from Investing	-61.8	-1.4	-28.2	-28.0
Dividends Paid Incl Tax	2.0	4.0	5.0	7.1
Change In Share Capital & Premium	24.9	0.0	0.0	0.0
Change In Loans	17.5	-16.1	8.2	10.3
Interest Paid	6.7	10.1	11.3	12.9
Others	5.2	0.7	0.7	0.0
CF from Financing	38.8	-29.6	-7.4	-9.6
Net Chg. In Cash	-18.6	7.3	-7.3	-0.9
Cash at beginning	24.5	5.9	13.2	5.9
Cash at end	5.9	13.2	5.9	5.1

Per Share Data (Rs)	FY15A	FY16A	FY17E	FY18E
Adj EPS	15.6	18.6	22.8	32.2
BV Per share	94.1	107.9	124.6	148.3
Cash EPS	23.4	31.0	37.3	49.0
Dividend Per share	2.0	4.0	5.0	7.1

Operating Expense Ratios (As % Of Sales)	FY15A	FY16A	FY17E	FY18E
Cost Of Goods Sold	63.1%	60.9%	60.4%	59.9%
Employee Benefit Expenses	10.9%	10.4%	10.2%	9.8%
Other Expenses	11.3%	11.5%	11.0%	11.0%

Shaily Engineering Plastics Ltd

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